

# MANAGEMENT

### WHAT IS MANAGEMENT?

Do you find yourself wondering what makes an organization run smoothly? Is owning your own business or being the CEO of a company your dream job? Are you interested in connecting an organizations most important asset (people) to products and services produced through value added activities? If you answered 'yes' to any of these questions, you should check out the Department of Management at Fort Hays State University.

### RELATED CAREER TITLES

Account Executive	Credit Analyst	Industrial Relations Director	Operations Manager
Advertising Executive	Credit and Collections Manager	Insurance Agent/Broker	Organizational Development Specialist
Airport Manager	Database Administrator	International Business Manager	Outside Property Agent
Bank Manager	Department Store Manager	IRS Investigator	Payroll Officer
Bank President	Director, Career Services	Job Analyst	Personnel Manager
Benefits Manager	Director, Food Services	Labor Relations Manager	Personnel Recruiter
Branch Manager-Any Industry	Director, Recreation	Lean Enterprise Manager	Plant Manager
Business Credit/Loan Administrator	Employment Agency Counselor	Loan Officer	Production Manager
Chamber of Commerce President	Employment Counselor	Management Accountant	Production Superintendent
City Manager	Entertainment Agent	Management Analyst	Promotions Manager
Commodity - Industry Analyst	Entrepreneur	Manager Trainee	Property Manager
Communications Officer	Excellence Manager	Manager, Administrative Services	Provisioning Manager
Compensation/Benefits Administrator	Facilities Manager	Manufacturing Supervisor	Public Relations Specialist
Computer Operations Supervisor	Financial Aid Director	Market Information Specialist	Public Utilities Manager
Construction Supervisor	Government Services Administrator	Market Research Analyst	Purchasing Agent
Consultant	Health Services/Hospital Admin.	Media Planner	Purser
Consumer Credit/Loan Officer	Hospital/HMO Administrator	Mortgage Loan Officer	Quality Control Auditor
Contract Administrator	Hotel/Motel Manager	Nursing Home Administrator	Quality Management
Corporate Trainer	Human Resource Manager	Occupational Analyst	Recreation Manager

## RELATED CAREER TITLES (CONTINUED)

Reports Analyst	Telecommunications System Coordinator	Stadium Manager	Transportation Director
Restaurant/Food Service Manager	Training Manager	Telecommunication Marketer	Trust Administrator
Sales Manager	Quality Management	Traffic Manager	Urban Planner
Sales Representative	Securities Trader	Training Manager	Voice/Data Service Operations Manager
Stadium Manager	Sports Agent		

## TRANSFERABLE SKILLS

Analyze and interpret data	Interpersonal skills	Problem solving
Builds and leads teams aptly	Leadership	Quality Management
Communicates ideas and concepts to others	Lean Thinking	Reads, writes, and speaks proficiently
Comprehends ethical issues	Numerical computation	Responds spontaneously and works well under pressure
Computer literacy	Operates and uses information derived from computers	Solves problems and makes appropriate decisions
Coordinating activities	Oral & written communication	Sound decision-making
Critical thinking	Organizes, plans, coordinates, and directs activities	Six Sigma thinking
Cross-cultural skills	Organizing and planning activities	Systems thinking
Directing activities and staff	Possesses knowledge of small business management	Team player
Flexibility	Possesses proficiency in interpersonal communication	Understands global marketplace
Inspires productivity and loyalty from others	Possesses strong background in business, marketing, and human	Understands organizational development, policy, strategy, and structure

Attainment and demonstration of [NACE Career Readiness Competencies](#) help prepare for a successful transition into the workplace.

## CONTACT FOR ADDITIONAL INFORMATION

Department of Management - McCartney Hall 302 - 785.628.4201

## RELATED CAREER EXPLORATION LINKS

FHSU Career Services: [www.fhsu.edu/career/](http://www.fhsu.edu/career/)

Occupational Outlook Handbook: [www.bls.gov/ooh/](http://www.bls.gov/ooh/)



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