

MANAGEMENT



WHAT IS MANAGEMENT?

Do you find yourself wondering what makes an organization run smoothly? Is owning your own business or being the CEO of a company your dream job? Are you interested in connecting an organizations most important asset (people) to products and services produced through value added activities? If you answered 'yes' to any of these questions, you should check out the Department of Management at Fort Hays State University.

RELATED CAREER TITLES

Account Executive	Corporate Trainer	Hospital/HMO Administrator	Media Planner
Advertising Executive	Credit Analyst	Hotel/Motel Manager	Mortgage Loan Officer
Airport Manager	Credit and Collections Manager	Human Resource Manager	Nursing Home Administrator
Bank Manager	Database Administrator	Industrial Relations Director	Occupational Analyst
Bank President	Department Store Manager	Information Systems Manager	Operations Manager
Benefits Manager	Director, Career Services	Insurance Agent/Broker	Organizational Development Specialist
Branch Manager-Any Industry	Director, Food Services	International Business Manager	Outside Property Agent
Budget Officer	Director, Recreation	IRS Investigator	Payroll Officer
Business Credit/Loan Administrator	Employment Agency Counselor	Job Analyst	Personnel Manager
Chamber of Commerce President	Employment Counselor	Labor Relations Manager	Personnel Recruiter
City Manager	Entertainment Agent	Lean Enterprise Manager	Plant Manager
Commodity - Industry Analyst	Entrepreneur	Loan Officer	Production Manager
Communications Officer	Excellence Manager	Management Accountant	Production Superintendent
Compensation/Benefits Administrator	Facilities Manager	Management Analyst	Promotions Manager
Computer Operations Supervisor	Financial Aid Director	Manager Trainee	Property Manager
Construction Supervisor	Financial Analyst	Manager, Administrative Services	Provisioning Manager
Consultant	Foreign-Exchange Trader	Manufacturing Supervisor	Public Relations Specialist
Consumer Credit/Loan Officer	Government Services Administrator	Market Information Specialist	Public Utilities Manager
Contract Administrator	Health Services/Hospital Admin.	Market Research Analyst	Purchasing Agent

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RELATED CAREER TITLES (CONTINUED)

Purser	Reports Analyst	Sports Agent	Training Manager
Quality Control Auditor	Sales Representative	Stadium Manager	Transportation Director
Quality Management	Stadium Manager	Stock Broker	Transportation Director
Recreation Manager	Telecommunications System Coordinator	Telecommunication Marketer	Trust Administrator
Reports Analyst	Training Manager	Telecommunications System Coordinator	Urban Planner
Restaurant/Food Service Manager	Urban Planner	Television/Film Producer	Voice/Data Service Operations Manager
Sales Manager	Quality Management	Television/Film Producer	YMCA Director
Sales Representative	Securities Trader	Traffic Manager	

TRANSFERABLE SKILLS

Analyze and interpret data	Interpersonal skills	Problem solving
Builds and leads teams aptly	Leadership	Quality Management
Communicates ideas and concepts to others	Lean Thinking	Reads, writes, and speaks proficiently
Comprehends ethical issues	Numerical computation	Responds spontaneously and works well under pressure
Computer literacy	Operates and uses information derived from computers	Solves problems and makes appropriate decisions
Coordinating activities	Oral & written communication	Sound decision-making
Critical thinking	Organizes, plans, coordinates, and directs activities	Six Sigma thinking
Cross-cultural skills	Organizing and planning activities	Systems thinking
Directing activities and staff	Possesses knowledge of small business management	Team player
Flexibility	Possesses proficiency in interpersonal communication	Understands global marketplace
Inspires productivity and loyalty from others	Possesses strong background in business, marketing, and human	Understands organizational development, policy, strategy, and structure

Attainment and demonstration of [NACE Career Readiness Competencies](#) help prepare for a successful transition into the workplace.

CONTACT FOR ADDITIONAL INFORMATION

Department of Management – McCartney Hall 302 – 785.628.4201

RELATED CAREER EXPLORATION LINKS

FHSU Career Services: www.fhsu.edu/career/

Occupational Outlook Handbook: www.bls.gov/ooh



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